



# NIL - A PARTNER THAT ALWAYS GOES THE EXTRA MILE

Cisco / MTN Testimonial



## PROJECT INFORMATION

**Company:**

Cisco / [MTN](#)

**Service category:**

Cisco TelePresence

**Period:**

May 2012

On this particular TelePresence project, NIL worked in conjunction with the Cisco practices team, and together we delivered an outstanding project to MTN. The high level of TP knowledge that NIL has in-house ensured that the network came live on time and met MTN's expectations. MTN was so pleased with this initial project that it has already asked Cisco for some additional sites to join onto this national video network. NIL Africa is a strategic partner within our region, and engaging NIL always ensures a high level of quality and professionalism. NIL Africa's resources are highly skilled individuals who always go that extra mile to ensure outstanding customer satisfaction.

Again, NIL will be our partner of choice for this expansion project.

**Clayton Naidoo**, MTN Account Manager, Cisco



## ■ ABOUT THE PROJECT

MTN South Africa had a critical TelePresence video project that needed to be delivered at very short notice across six sites within South Africa. This technically complex project had a strict delivery timeframe, and consequently Cisco needed a strong partner to ensure that the customer's high expectations were met – and on time. Based on this requirement, Cisco engaged NIL Africa as its partner for the project.

## ■ ABOUT THE CLIENT

MTN South Africa was launched in 1994 after receiving a license to roll out its GSM network the previous year. The company is part of MTN Group, a multinational telecommunications company that boasts over 152 million subscribers, with operations in 21 countries in Africa and the Middle East.

**NIL** is a leading global ICT solutions provider, with more than 20 years of experience in IT and the communications industry. Our expertise is in advanced and emerging technologies. NIL's core offer includes professional services, managed services and learning services. NIL is headquartered in Slovenia, with regional offices in Croatia, Serbia, Morocco, USA, Turkey and South Africa.

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