



Cisco Systems, Inc.
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Dear Cisco Learning Partners,

Cisco continues to make strong investments in its certification and training program to meet the growing demand for skilled IT professionals. Cisco realizes that it cannot meet these growing needs on its own and values the support of its Learning Partners. Your vision and ability to adapt to the ever-changing technology climate are big reasons why we have been able to grow the Cisco community to where it is today.

To maintain this growth and remain competitive in the market, Cisco is adjusting the prices of its Entry, Associate, Professional, Specialist, and Technical skills exams, as well as its Expert-level CCIE and CCDE written exams.

In addition, Cisco will account for foreign exchange rate fluctuation between the British pound (GBP) and the U.S. dollar (USD) by adjusting the exam price in pounds up by 20 percent.

The effective date for the price adjustment is February 9, 2017.

Below are some Frequently Asked Questions (FAQ) for you to refer to, if you receive inquiries from your students. The updated pricing will be reflected on the Cisco, Cisco Learning Network, and Pearson VUE webpages.

If you have any questions about the price adjustment, please contact the Learning@Cisco Business Operations team at dctsupport@external.cisco.com.

Thank you for your support.

Learning@Cisco

Exam Pricing Update and Key Changes

1. The price of the Entry skills exams (101-105 and 200-105) will change globally from US\$150 to US\$165.
2. The price of the CCNA Routing and Switching exam (200-125) will change globally from US\$295 to US\$325.
3. The price of the Professional, Specialist, and Technical skills exams (300-xxx, 500-xxx, 600-xxx, 640-xxx, 642-xxx, 644-xxx, and 648-xxx) will change globally from US\$250 to US\$300.
4. The price of the CCIE written exams (350-xxx and 400-xxx) and CCDE written exam (352-001) will change from US\$400 to US\$450.
5. The British pound (GBP) foreign exchange rate will be adjusted up by 20 percent.



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Frequently Asked Questions: Cisco Certification Exam Pricing Adjustment

Q: What is the timing of the price adjustment?

A: Effective February 9 2017, candidates registering for exams will be charged the new pricing above.

Q: Does Cisco plan to increase the prices on any other certification exams?

A: No, there is no plan at this time to adjust any other certification exam prices.

Q: Will candidates who are currently registered to take exams be affected by the adjustment?

A: No. Candidates who are already registered will not be affected by the price adjustment, nor will candidates already registered who want to change the date or time of their registration.

Q: What if candidates cancel and then reschedule an exam after the February 9, 2017 date? Will they be affected?

A: Yes. Candidates who cancel their registration and reschedule the test date or the test center location for a date after February 9, 2017, will be affected by the price change.

Q: Will there be any changes to prepaid vouchers that have not been redeemed?

A: Prepaid vouchers that are purchased before the date of the price adjustments will be honored until their expiration date. Prepaid vouchers that are purchased after the price adjustment will be priced at the new level.

Q: Will candidates still be able to use vouchers to pay for exams?

A: Yes. Eligible vouchers can still be applied to exam fees, subject to the specific terms, conditions, and expiration date of each voucher.

Q: Will Learning Partner bundles that have been purchased be honored?

A: Yes. Bundles that have already been purchased from Learning Partners will be honored at their current prices.

Q: Where can I get information on exam prices for a specific country?

A: Visit <http://www.pearsonvue.com/vouchers/pricelist/cisco.asp> to find the prices of all Cisco certification exams.